

EXECUTIVE FRAMEWORK

OPENING	Set Context	
	Confirm Topic & Time	
	State Bottom Line/Goal	
	Provide Business Impact Statement	
	Propose Agenda/Check-In	1. 2.
Transition:		
KEY POINTS	Key Point #1	
	Evidence	
	Transition:	
	Key Point #2	
	Evidence	
Transition:		
CLOSING	Summarize Key Points & Discussion	1. 2.
	Restate Bottom Line/Goal	
	Propose or Confirm Next Steps	